

**COUNTY OF SAN DIEGO – DEPARTMENT OF PURCHASING AND CONTRACTING**  
**CONTRACT NO. 502103 AMENDMENT NO. 10**

To Environmental Systems Research Institute, Inc. Pursuant to the contract changes clause, you are directed to make the changes described herein to the Contract or do the following described work not included in the previous agreed on Statement of Work.

Title of Contract, Project, or Program: Access to ESRI GIS Licenses

Effective Date: June 29, 2016

**Description of Contract Change(s) and/or Work To Be Done:**

Funding is being added for data licenses for San Diego County as per the State and Local Terms and Conditions included in the Master Purchase Agreement.

Per Quotation #20486054 (attached), funding is added for the following:

1. One Table County Updated 2016/2021 Demographic Data License, Material #147509, quantity of three (3). This includes the following tables:
  - a. 2016 Disposable Income by Age of Householder
  - b. 2016 Net Worth by Age of Householder
  - c. 2016/2021 Demographic Overview
2. One Table County Consumer Spending (CSP) 2016 Data License, Material #147519, quantity of three (3). This includes the following tables:
  - a. Dining Out Consumer Spending
  - b. Health Care Consumer Spending
  - c. Food at Home
3. One Table County Market Potential 2016 Data License, Material #147524, quantity of seven (7). This includes the following tables:
  - a. Civic Activities & Political Affiliation Market Potential
  - b. Electronics & Internet Market Potential
  - c. Financial & Insurance Market Potential
  - d. Grocery & Alcoholic Beverages Market Potential
  - e. Health & Personal Care Market Potential
  - f. Psychographics & Advertising Market Potential
  - g. Restaurants Market Potential
4. Complete County Business Location Data License (for Year 2016), Material # 141651, quantity of one (1).
5. Complete County Business Summary 2016 Data License, Material #113931, quantity of one (1).
6. Crime Data 2016 Data License for the US by Tract, Material #109245, quantity of one (1).

Funding for Items 1-6 above is added as follows:

1. \$6,052.80 for licenses.
2. Total amount added for licenses and Sales Tax is \$6,052.80. The total contract amount is increased from \$2,936,722.70 to an amount not to exceed \$2,942,775.50.
3. For purposes of clarity, this purchase is made under Master Purchase Agreement (MPA) State and Local Terms and Conditions found in 502103.

All other Terms and Conditions remain in effect.

IN WITNESS WHEREOF, County and Contractor have executed this Amendment effective as of the date first set forth above.

We, the undersigned Contractor, have given careful consideration to the change proposed and hereby agree, if this proposed change is approved, that we will provide all equipment, furnish all materials, except as may otherwise be noted above, and perform all services necessary for the work specified in the Statement of Work. Funding in the amount not to exceed \$6,052.80 is added.

Contract time for completion remains unchanged.

Revised Contract Total Price is \$2,936,722,70.

By: 

CHRIS JOHNSON, Manager Domestic Contracts  
Environmental Systems Research Institute, Inc.  
380 New York Street  
Redlands, CA 92373  
909-793-2853

Date: 6/27/16

**THIS AMENDMENT IS NOT VALID UNLESS SIGNED BY  
THE DEPARTMENT OF PURCHASING AND  
CONTRACTING.**

Department Review and Recommended Approval:

By: KS Dodson

KIMBERLIE DODSON, Chief  
Support Services Division  
Planning & Development Services

Date: 6/27/16

**APPROVED:**

By: 

JOHN M. PELLEGRINO, Director  
Department of Purchasing and Contracting

Date: 6/28/16



## County of San Diego

Department of Purchasing & Contracting  
5560 Overland Ave, Ste 270  
San Diego, CA 92123-1204  
PH: (858) 505-6367 FAX: (858) 715-6452

## \* PURCHASE ORDER CHANGE

(Do Not Duplicate Order)

P.O.Number-Rev: 502103 - 48  
P.O.Type: STANDARD  
Date: 28-JUN-16

Page : 1 of 3

## FILE COPY

Authorized By: MICHAEL A BAUTISTA  
Phone No: 858-505-6352

### SUPPLIER:

ENVIRONMENTAL SYSTEMS RESEARCH INST  
ESRI  
380 NEW YORK ST  
REDLANDS, CA 92379-8100

### TERMS:

Payments: NET 30 DAYS  
F.O.B.: DESTINATION  
Freight: PREPAID  
Carrier: BEST METHOD

### SEND ORIGINAL INVOICE TO:

DEPARTMENT OF PLANNING & LAND USE  
5201 RUFFIN RD STE B  
SAN DIEGO, CA 92123

### SHIP TO:

(See Order Items Below)

*The P.O. Number must appear on all invoices and shipping documents. For out-of-State Invoices, the county will pay California Use Tax directly to the State of CA per Permit no. SR FH 25-632384. Prior to first payment, new suppliers must submit a completed IRS Form W-9 and a FTB Form 590. Failure to submit a completed FTB Form 590 will result in back up withholding on all payments per CA Revenue and Taxation Code section 18662. Submit both forms to Auditor & Controller via fax at (858) 694-2060 and mail originals to: County of San Diego, 5530 Overland Ave, Ste 410, San Diego, CA 92123*

### REQUIRED DELIVERY DATE:

(See Order Items Below)

### NOTE TO THE SUPPLIER:

\* REV 48 -- ADDED LINES FOR ESRI LICENSE PER QUOTATION #20486054

COUNTY CONTACT: ROSS MARTIN // 858-334-3829  
SUPPLIER CONTACT: PAULA LABORCE 703-506-9515 X 8093

CPA TO PO 502103

### ORDER ITEMS:

#### Line: 40

Quantity: 374.4 UOM: DOLLAR Unit Price: 1.00 Total Line Price: \$ 374.40  
UNSPSC: 810000.0000 Item #: Taxable: NO TAX  
(including Tax)  
Description:  
County Updated 2016/2021 Demographic Data License -- LINE ADDED PER AMENDMENT 10

Ship to: PLANNING & DEVELOPMENT SERVICES  
SUPPORT SERVICES  
5510 OVERLAND AVE STE 310  
SAN DIEGO, CA 92123

Ship Quantity: 374.4  
Delivery Date:

#### Line: 41

Quantity: 374.4 UOM: DOLLAR Unit Price: 1.00 Total Line Price: \$ 374.40  
UNSPSC: 810000.0000 Item #: Taxable:  
(including Tax)  
Description:  
CSP 2016 Data License Tables -- LINE ADDED PER AMENDMENT 10

Ship to: PLANNING & DEVELOPMENT SERVICES  
SUPPORT SERVICES  
5510 OVERLAND AVE STE 310  
SAN DIEGO, CA 92123

Ship Quantity: 374.4  
Delivery Date:

#### Line: 42

Quantity: 873.6 UOM: DOLLAR Unit Price: 1.00 Total Line Price: \$ 873.60

COUNTY OF SAN DIEGO  
PURCHASE ORDER CONTINUED

P.O. Number-Rev: 502103 - 48  
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Date: 28-JUN-16

Page : 2 of 3

Authorized By: MICHAEL A BAUTISTA  
Phone No: 858-505-6352

UNSPSC: 810000.0000 Item #: Taxable: (including Tax)

**Description:**

County Market Potential 2016 Data License Tables -- LINE ADDED PER AMENDMENT 10

**Ship to:** PLANNING & DEVELOPMENT SERVICES  
SUPPORT SERVICES  
5510 OVERLAND AVE STE 310  
SAN DIEGO, CA 92123

**Ship Quantity:** 873.6  
**Delivery Date:**

**Line: 43**

**Quantity:** 2496 **UOM:** DOLLAR **Unit Price:** 1.00 **Total Line Price:** \$ 2,496.00  
**UNSPSC:** 810000.0000 **Item #:** **Taxable:** (including Tax)

**Description:**

Complete County Business Location Data License for Year 2016 -- LINE ADDED PER AMENDMENT 10

**Ship to:** PLANNING & DEVELOPMENT SERVICES  
SUPPORT SERVICES  
5510 OVERLAND AVE STE 310  
SAN DIEGO, CA 92123

**Ship Quantity:** 2496  
**Delivery Date:**

**Line: 44**

**Quantity:** 374.4 **UOM:** DOLLAR **Unit Price:** 1.00 **Total Line Price:** \$ 374.40  
**UNSPSC:** 810000.0000 **Item #:** **Taxable:** (including Tax)

**Description:**

Complete County Business Summary 2016 Data License -- LINE ADDED PER AMENDMENT 10

**Ship to:** PLANNING & DEVELOPMENT SERVICES  
SUPPORT SERVICES  
5510 OVERLAND AVE STE 310  
SAN DIEGO, CA 92123

**Ship Quantity:** 374.4  
**Delivery Date:**

**Line: 45**

**Quantity:** 1560 **UOM:** DOLLAR **Unit Price:** 1.00 **Total Line Price:** \$ 1,560.00  
**UNSPSC:** 810000.0000 **Item #:** **Taxable:** (including Tax)

**Description:**

Crime Data 2016 Data License for the US by Tract -- LINE ADDED PER AMENDMENT 10

**Ship to:** PLANNING & DEVELOPMENT SERVICES  
SUPPORT SERVICES  
5510 OVERLAND AVE STE 310  
SAN DIEGO, CA 92123

**Ship Quantity:** 1560  
**Delivery Date:**

**TOTAL P.O. PRICE (Including Tax): \$ 2,788,322.97**

**ADDITIONAL INFORMATION :**

GOVERNED BY AND SUBJECT TO COUNTY OF SAN DIEGO CONTRACT NUMBER 502103 (ESRI CONTRACT NUMBER 2011ELA5545).

**END OF ORDER**

COUNTY OF SAN DIEGO  
PURCHASE ORDER CONTINUED

**P.O. Number-Rev:** 502103 - 48  
**P.O.Type:** STANDARD  
**Date:** 28-JUN-16

**Page : 3 of 3**

**Authorized By:** MICHAEL A BAUTISTA  
**Phone No:** 858-505-6352

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**Quotation # 20486054**

Date: April 13, 2016

Customer # 307439 Contract #

County of San Diego  
Land Use & Environment Group  
5510 Overland Ave MS 0650  
San Diego, CA 92123ATTENTION: Ross Martin  
PHONE: 858-334-3829  
FAX: 858-694-3373**ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC.**380 New York Street  
Redlands, CA 92373Phone: (703) 506-9515 Fax: (909) 307-3049  
DUNS Number: 06-313-4175 CAGE Code: 0AMS3*To expedite your order, please attach a copy of  
this quotation to your purchase order.**Quote is valid from: 04/13/2016 To: 07/12/2016*

| Material | Qty | Description  | Unit Price  | Total      |
|----------|-----|--|---|------------|
| 147509   | 3   | One Table County Updated 2016/2021 Demographic Data License<br>Tables:<br>2016 Disposable Income by Age of Householder<br>2016 Net Worth by Age of Householder<br>2016/2021 Demographic Overview   | 124.80  | 374.40     |
| 147519   | 3   | One Table County Consumer Spending (CSP) 2016 Data License<br>Tables:<br>Dining Out Consumer Spending<br>Health Care Consumer Spending<br>Food at Home   | 124.80  | 374.40     |
| 147524   | 7   | One Table County Market Potential 2016 Data License<br>Tables:<br>Civic Activities & Political Affiliation Market Potential<br>Electronics & Internet Market Potential<br>Financial & Insurance Market Potential<br>Grocery & Alcoholic Beverages Market Potential<br>Health & Personal Care Market Potential<br>Psychographics & Advertising Market Potential<br>Restaurants Market Potential | 124.80  | 873.60     |
| 141651   | 1   | Complete County Business Location Data License (for Year 2016)   | 2,496.00  | 2,496.00   |
| 113931   | 1   | Complete County Business Summary 2016 Data License   | 374.40  | 374.40     |
| 109245   | 1   | Crime Data 2016 Data License for the US by Tract   | 1,560.00  | 1,560.00   |
|          |     |  | Item Total:                                       | 6,052.80   |
|          |     |  | Subtotal:   | 6,052.80   |
|          |     |  | Sales Tax:  | 0.00       |
|          |     |  | Estimated Shipping & Handling(Surface Delivery) : | 0.00       |
|          |     |  | Contract Pricing Adjust:                          | 0.00       |
|          |     |  | Total:  | \$6,052.80 |

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

For questions contact: Paula Laborce

Email: [plaborce@esri.com](mailto:plaborce@esri.com)

Phone: (703) 506-9515 x8093

The items on this quotation are subject to the terms set forth herein and the terms of your signed agreement with Esri, if any, or, where applicable, Esri's standard terms and conditions at [www.esri.com/legal](http://www.esri.com/legal), which are incorporated by reference. Federal government entities and government prime contractors authorized under FAR 51.1 may purchase under the terms of Esri's GSA Federal Supply Schedule. Acceptance is limited to the terms of this quotation. Esri objects to and expressly rejects any different or additional terms contained in any purchase order, offer, or confirmation sent to or to be sent by buyer. All terms of this quotation will be incorporated into and become part of any additional agreement regarding Esri's products and services.

***If sending remittance, please address to: Esri, File No. 54630, Los Angeles, Ca 90074-4630***

LABORCEP

This offer is limited to the terms and conditions incorporated and attached herein.



**ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC.**

380 New York Street

Redlands, CA 92373

Phone: (703) 506-9515

Fax: (909) 307-3049

DUNS Number: 06-313-4175 CAGE Code: 0AMS3

*To expedite your order, please attach a copy of this quotation to your purchase order.*

*Quote is valid from: 04/13/2016 To: 07/12/2016*

**Quotation # 20486054**

Date: April 13, 2016

Customer # 307439 Contract #

County of San Diego

Land Use & Environment Group

5510 Overland Ave MS 0650

San Diego, CA 92123

ATTENTION: Ross Martin

PHONE: 858-334-3829

FAX: 858-694-3373

2011MPA5545

Format: Esri shapefile

Geography: San Diego County, CA by census tract unless otherwise noted.

Delivery: When available, 3-5 business days via FTP to

Ross.Martin@sdcounty.ca.gov

5 Users

Price reflects 20% discount for use in Esri software/Data Maintenance

Price listed above includes a one-time delivery of the specified dataset(s) on this quote. No dataset updates will be provided.

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

**For questions contact:** Paula Laborce

**Email:** [plaborce@esri.com](mailto:plaborce@esri.com)

**Phone:** (703) 506-9515 x8093

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